





## 2018 Direct-Import Program Quotation High-Velocity Pedestal & Wall Fans

**STANLEY**

31P-32

Date: _____	Presented To: _____
Contact: _____	

	PPI Item #	Description	Net Wt (Kg)	Approvals	Est Container		FOB Asia Container Price Ea. (USD) with ERP	FOB Asia Container Price Ea. (USD)
					40'	40'HC		
<b>High-Velocity Direct-Drive Industrial Fans</b>								
	ST-20T-E	-Stanley 50.8cm (20") High Velocity Air Circulator Fan -Direct Drive/Shop Tripod 1/5hp Fully Enclosed Motor -All Metal Construction -3 speeds-3,600 / 4,200 / 4,800 m3/h -3 Heavy-Duty 45cm Balanced Steel Fan Blades -Wall/Ceiling Mountable -Adjustable Height -Porcelain Coated Safet Grille -220-240V/50HZ -300W --Cable, Plug, & Cord Wrap Included	8	CE	520	620		
	ST-30P-E	-Stanley 78.2cm (30") High Velocity Air Circulator Fan -Direct Drive / Pedestal 1/3hp Fully Enclosed Motor Metal Construction -3 speeds-6,000/7,000/8,500 m3/h -3 Heavy-Duty 76 cm Balanced Steel Fan Blades Wall/Ceiling Mountable -Cable, Plug, Included -Porcelain Coated Safety Grille -220-240V/50HZ -Adjustable Height -300W	22	CE	344	368		
	ST-24W-E	-Stanley 60.96cm (24") High Velocity Air Circulator Fan -Direct Drive Fully Enclosed Motor - All Metal Construction -3 speeds-4,800/5,800/6,500 m3/h -3 Heavy-Duty Balanced Steel Fan Blades -Wall Mount Included -Cable, Plug, Included -Metal Safety Grille -220-240V/50HZ -250W	16,5	CE	480	520		
	ST-30W-E	-Stanley 78.2cm (30") High Velocity Air Circulator Fan -Direct Drive Motor - All Metal Construction -3 speeds-6,000/7,000/8,500 m3/h -3 Heavy-Duty Balanced Steel Fan Blades -Cable, Plug, Wall Mount Included -Porcelain Coated Safety Grille -220-240V/50HZ -300W	18,5	CE	344	368		

**\*\*PRODUCT UNDER STANLEY DESIGN APPROVAL**

### Terms & Conditions

**Payment:** Transferable Letter of Credit Due At Sight or 30% Cash deposit at time of order confirmation and 70% wire transfer at time of shipment. Negotiable documents cannot be released under any circumstances until full payment has been received.

**Pricing:** All Prices are Quoted FOB Asia in 40' or larger containers and in US Dollars. Pricing is for 2018 Cooling Season Production Only. Pricing Subject to Change.

**Pricing Validity/Variance:** Pricing is quoted based on current US Dollar (USD) to China RMB exchange rate Pinnacle reserves the right to adjust pricing caused by varying RMB to USD and/or increased steel costs.

**Freight:** FOB Port of Export - Qingdao, China

**Lead- Time** 60-90 Days from receipt of L/C or cash deposit. Production during peak production periods subject to availability.

**Warranty:** 1/2% Free Parts to be provided on FOB Asia Basis. All warranty claims to be the responsibility of importer.

**Specifications:** Specifications Subject to Change without Notice. Full Color 4-side artwork is a 10% surcharge. A4 Label and Direct Print offered as packaging artwork options.