





2018 Direct-Import Program Quotation
 High-Velocity Floor Fans



318-32

Date: _____ Presented To: _____
 Contact: _____

PPI Item #	Description	Net Wt (Kg)	Approvals	Est. Container		FOB Asia Container Price Ea. (USD) with ERP	FOB Asia Container Price Ea. (USD)
				40'	48'HC		
High-Velocity Direct-Drive Industrial Fans							
	ST-12F-E -Stanley 30.48cm (12") High Velocity Air Circulator Fan -Direct Drive Motor -For Floor Use -All Metal Construction -3 speeds-2,000 / 2,300 /2,600 m ³ /h -3 Heavy-Duty Balanced Steel Fan Blades -Wall / Ceiling Mountable - Adjustable Fan Angle -Porcelain Coated Safety Grille -220-240V/50HZ - 60W - Cable, Plug Included	3.3	CE	1,900	2,168	same price as below 125 watt ERP requirement	
	ST-20F-E -Stanley 50.8cm (20") High Velocity Air Circulator Fan -Direct Drive 1/5hp Motor -For Floor Use -All Metal Construction -3 speeds-3,600 / 4,200 /4,800 m ³ /h -3 Heavy-Duty 50cm Balanced Steel Fan Blades -Wall / Ceiling Mountable - Adjustable Fan Angle -Porcelain Coated Safety Grille -220-240V/50HZ (150W) - Cable, Plug, Included	6.5	CE	762	888		
	ST-20FOMN-E -30.8cm (20") Omni Directional Floor Fan -3-Speed Fan -All Metal Construction -Balanced Steel Fan Blade -360 Degree Omni Directional -1/5 HP Fully Enclosed Motor -3,600/4,200/4,800 m ³ /h Air Flow -220V-240V/50Hz	9.1	CE	418	429		
	ST-30F-BCT-E -Stanley 76.2cm (30") High Velocity Air Circulator Fan -Direct Drive / Floor Fan 1 /3hp Fully Enclosed Motor -All Metal Construction -3 speeds-6,000/7,000/8,500 m ³ /h -3 Heavy-Duty 76 cm Balanced Steel Fan Blades -Dual Lift Handles & Wheels -Cable, Plug, included -Porcelain Coated Safety Grille -220-240V/50HZ -300W	18	CE	216	254		

**PRODUCT UNDER STANLEY DESIGN APPROVAL

Terms & Conditions

Payment: Transferable Letter of Credit Due At Sight or 30% Cash deposit at time of order confirmation and 70% wire transfer at time of shipment. Negotiable documents cannot be released under any circumstances until full payment has been received.

Pricing: All Prices are Quoted FOB Asia in 40' or larger containers and in US Dollars. Pricing is for 2018 Cooling Season Production Only Pricing Subject to Change.

Pricing Validity/Variance: Pricing is quoted based on current US Dollar (USD) to China RMB exchange rate. Pinnacle reserves the right to adjust pricing caused by a varying RMB to USD and/or increased steel costs.

Freight: FOB Port of Export - Qingdao, China

Lead- Time 60-90 Days from receipt of L/C or cash deposit. Production during peak production periods subject to availability

Warranty: 1/2% Free Parts to be provided on FOB Asia Basis. All warranty claims to be the responsibility of importer.

Specifications: Specifications Subject to Change without Notice. A4 Label and Direct Print offered as packaging artwork options. Full Color 4-side artwork is a 10% surcharge.